



Retail, Reimagined.

Investor Presentation / July 2026

NASDAQ
VHUB

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VenHub is a **fully autonomous, robotic Smart Store**, open 24/7 and installable in about 7 days that operates without employees, eliminates checkout lines, and leverages cost-effective innovation to deliver a safe, secure, seamless and lightning-fast shopping experience.



[→ Watch Video](#)



Key Investment Highlights



Disruptive AI & Robotics Technology

Industry altering product poised to revolutionize consumer behavior.



Sizeable Total Addressable Market¹

Over **\$2 trillion end-market** across convenience stores, traditional retail, and gas stations, which is global in nature.



Attractive Financial Model with Upfront Sales & SaaS / Maintenance Revenues

Unit level economics drive immediate **attractive gross profit and EBITDA** margins³. High margin, annual recurring revenues will build over time.



Smart Store Deployments To-Date Include LAX, Union Station, Hollywood Bowl & Circa Casino (pending)

Growing traction with addressing need in high-traffic, high-need enterprise verticals.



Leadership Expertise

Accomplished management team with strong automation, logistics, supply chain, robotics, and retail experience.

1.Grand View Research, "GVR Report cover Convenience Stores Market Size, Share & Trends Analysis Report By Type (Cigarettes & Tobacco, Foodservice, Packaged Beverages, Center Store, Low Alcoholic Beverages), By Region, And Segment Forecasts, 2022 – 2028", May 2022 2.Company data as of Q2 2025

3.EBITDA (Earnings Before Interest, Taxes, Depreciation, and Amortization, Capex, Derivative Cost, and Transaction Costs).

Diversified Business Model

HARDWARE

- Sales of autonomous retail stores
- Includes installation and setup services
- ~ 7-day installation period

\$275K

Price per Unit¹

SOFTWARE-AS-A-SERVICE

- Cloud platform for real-time store control
- AI-powered inventory, pricing, and experience
- Ongoing updates, support, and scalability

\$2,500

SaaS Revenue per Month¹

MAINTENANCE

- Proactive monitoring and issue detection
- On-site repairs by trained technicians
- Regular updates to keep systems running optimally

\$1,300

Maintenance Fees per Month¹

ADDITIONAL REVENUE STREAMS

- Advertising, brand partnerships, and licensing opportunities
- Data monetization, analytics, and revenue-sharing programs
- Fulfillment services to expand product reach and sales

~\$46K

Annual Recurring Revenue (ARR) Per Store¹

Expansion & Growth Focus

Building a disciplined, scalable deployment pipeline across both high-traffic, high-need enterprise partners and qualified independent operators in key verticals.

1

Core focus on supporting enterprise pipeline by creating revenue opportunities for retail operators where staffing doesn't make sense.



VenHub turns high-traffic, under-served locations into 24/7 autonomous retail revenue without the hiring, scheduling, turnover, or shrink risk of traditional staffed retail.

Evaluating use cases, tailoring Smart Store configurations, assessing product mix and preparing for deployments that meet the operational requirements across key verticals:

- ✓ Transit and airports, universities
- ✓ Corporate and government campuses
- ✓ Fuel and EV charging locations
- ✓ Venues and entertainment properties
- ✓ Non-fuel convenience and retail environments

2

Ongoing evaluation of qualified independent operators that align with the VenHub's operating standards, deployment priorities and long-term growth objectives



Rapid Progress Following Nasdaq Listing in January



New Smart Store deployments secured

- **Partnering with Circa Resort & Casino** in Las Vegas for first-of-its-kind 66-foot Smart Store comprised on three autonomous Smart Stores operating as one integrated retail environment
- **Agreements with multiple independent operators** for six new autonomous Smart Stores across Las Vegas metropolitan area

Opened second, significantly larger Las Vegas production and assembly facility

- **Enables expanded manufacturing capacity** to support growing demand
- **Operates alongside VenHub's headquarters** and existing Las Vegas operations, creating an expanded production hub that integrates engineering, manufacturing, testing and deployment preparation under one roof

Continuous autonomous retail innovation

- **Vision System:** AI and computer-vision-based system that automates shelf calibration, generates real-time real-time planograms, recognizes products placed on shelves, and enables dynamic merchandising based on time of day, product demand and consumer behavior.
- **Introduced self-diagnosing robotics and Smart Health Monitoring** across robotic arms, dynamic bins and intelligent refrigerators to help maximize Smart Store uptime.
- **24 pending patent applications** across multiple innovation pillars including smart retail infrastructure, display systems, autonomous retail operations and mobility and advanced security & protection systems
- **Expanded integration with Stripe**, formalizing Stripe as primary payments infrastructure partner.



Most Innovative Retailer at the
2026 RTIH AI in Retail Awards

FAST COMPANY

Ranked in the top ten in the Retail category on Fast
Company's 2026 Most Innovative Companies list

Large Addressable Market With Global Reach

\$112.1B

Losses in 2022 due to retail shrinkage, which includes theft¹

\$44.3B

Projected Global Market Size for Retail Automation by 2029, with a CAGR of 10%²

\$1.6B

Expected global unmanned convenience store market by 2027 with a CAGR of 52%³

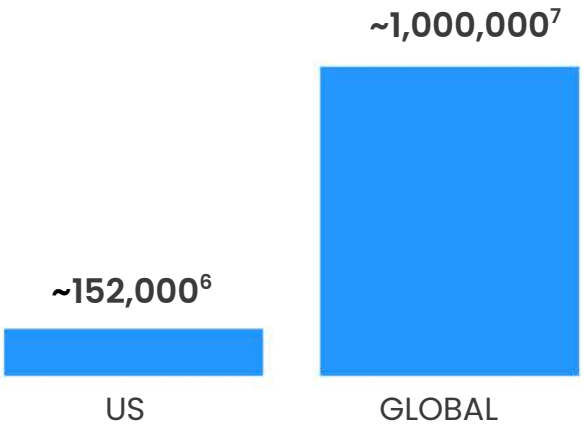
95%

Projected customer interactions powered by AI in 2025⁴

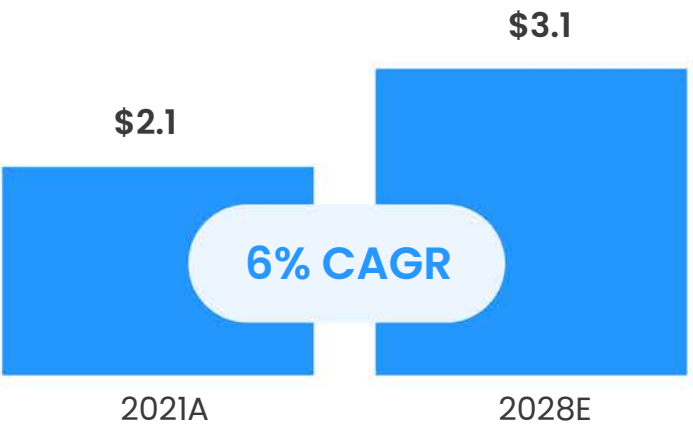
70%

Of routine store tasks planned to be automated by retailers by 2025⁵

Number of Convenience Stores



Global Convenience Store Market (\$T)⁸



Low Penetration in the U.S. and Globally Underscores a Large Opportunity for VenHub

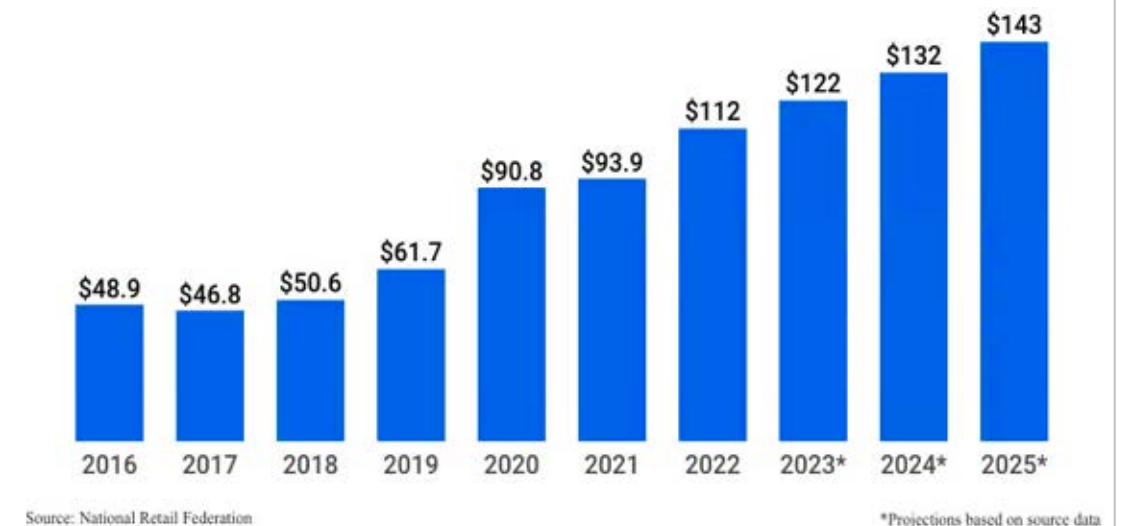
1.National Retail Security Survey 2023
2.Markets and Markets
3.Research and Markets
4.Servion
5.Verizon News Center, as of March 21, 2023
6.NACS, as of December 31, 2023
7.Convenience Store News, as of January 17, 2023
8.Grand View Research: "Convenience Stores Market Size, Share & Trends Analysis Report By Type (Cigarettes & Tobacco, Foodservice, Packaged Beverages, Center Store, Low Alcoholic Beverages), By Region, And Segment Forecasts, "2022 – 2028"

Why Traditional Retail No Longer Works

Traditional retail struggles with rising operational costs, escalating crime rates, and outdated customer experiences that no longer meet consumer demands. Shoppers now expect safe, frictionless, 24/7 convenience; something traditional retail simply cannot deliver. VenHub's autonomous stores are the clear solution, designed specifically for today's realities.

Future-Ready Retail
VenHub Smart Solutions
redefine convenience
and efficiency, offering a
smarter way to shop and
manage retail
operations.

Retail Sales Revenue Lost to Theft (in Billions)



Alarming Retail Crime

Traditional stores are vulnerable, facing record-high theft and safety threats that endanger employees and customers.



High Costs

Rising overhead and staffing costs are making traditional retail models difficult and financially unsustainable for businesses to maintain.



Customer Demand

Today's consumers demand instant, frictionless, 24/7 shopping experiences, something conventional retail cannot reliably deliver.

Innovations Redefining Retail

We're constantly pushing the boundaries of what's possible. Here are some groundbreaking innovations we're developing to shape the future of retail.



Real-Time Data Analytics

Provides instant insights on sales, customer behavior, and product performance for faster, smarter decisions.



Pick-Up or Delivery (Walk-Up or Drive Thru)

Offers flexible fulfillment options, giving customers speed and convenience in every transaction.



Age & ID Verification

Ensures compliance with regulations on age-restricted items, adding a layer of security and trust.



VenHub's Innovative Offerings

Traditional Retail



- ✗ High Barrier to Entry
- ✗ Limited Store Hours
- ✗ Inefficient Inventory Management
- ✗ Observed Insights
- ✗ High Cashier Labor Costs
- ✗ Safety & Security Concerns

VenHub Solutions



- ✓ Perfect Delivery
- ✓ 24/7 Operation
- ✓ Inventory Optimization
- ✓ Data-Driven Insights
- ✓ No Cashier Costs
- ✓ Enhanced Security

VenHub's Unique Robot Arms Technology

Robotic Arms Manufactured by Leader in Global Robotics Industry



Proprietary firmware for controlling motors within 1-2mm of accuracy¹



Delivery optimization based on synchronous, caching and hierarchy software design for picking, sorting, and packaging by weight



Robotic arms can function independently and in tandem



Robotic arms that can serve up to 80 customers per hour¹



The robotic arms have undergone 1,500 hours of testing and have a two-year warranty¹



Using computer vision technology, robotic arms can identify bottle shaped SKUs with ~99.0% accuracy¹

1. Company data



Blueprint for Smarter Retail

VenHub isn't just updating retail—it's transforming it into a model built for today's economy and tomorrow's expectations.

By modernizing existing stores, VenHub makes shopping safer, more efficient, and more enjoyable, ensuring that businesses remain successful while meeting the demands of modern consumers.

VenHub is not just the solution to today's retail challenges—it's the blueprint for a better future.



SCHOOLS



HOTELS & RESORTS



SMART CITIES & BUILDINGS



ENTERTAINMENT VENUES



SPORTS VENUES



HEALTHCARE



PHARMACY FULFILLMENT



MALLS & RETAIL



ENTERPRISES & BUSINESS



AIRPORTS & TRANSPORTATION HUBS



GOVERNMENT



SMART LOCKERS

Ideal VenHub Locations



Transit Hubs and Commuter Stations

Train stations, bus terminals, and park-and-ride locations offer constant daily foot traffic, ideal for fast, grab-and-go purchases.



Residential Communities

Smart cities, connected communities, and modern living spaces drive daily demand for 24/7 access to essential goods through seamless, autonomous shopping.



Tourism Destinations & Event Venues

High-traffic sites like amusement parks, fairgrounds, concert arenas, and waterfront districts with consistent visitor flow and strong demand for accessible retail options.



Universities and College Campuses

High student traffic, 24/7 activity, and demand for quick access to snacks, drinks, personal care items, and tech accessories.



Business Districts and Office Parks

Corporate campuses and dense commercial areas where employees need quick access to food, beverages, and essentials throughout the day.



Hospital and Medical Campuses

Large hospital complexes and healthcare facilities, where patients, visitors, and healthcare workers require fast, convenient access to food, drinks, and basic necessities.

Smart Store Models



FIXED SMART STORES

- Self-contained unit designed for both indoor and outdoor use
- Customizable configurations to address any retail location opportunity
- The store is adaptable to various locations and verticals and operational 24/7

MOBILE SMART STORES

- A mobile VenHub Smart Store on wheels offers flexible, easy relocatable retail solutions
- Provides seamless shopping experiences in diverse locations (concerts, various sporting events, and seasonal events)

MODERNIZED RETRO-FIT STORES

- A VenHub retrofit transforms existing retail spaces with smart, AI-powered solutions
- Able to white-label Smart Stores with operator branding
- Provides enhanced efficiency, inventory management, and customer experience

Security is a Priority for VenHub

PHYSICAL

Comprehensive Surveillance

Advanced security cameras and motion detection systems to be installed inside and outside the unit

Enhanced Security Features

To be equipped with vibration sensors, bulletproof glass, body sensors, and access sensors to detect unauthorized entry

Fortified and Controlled Access

Steel door secured with padlock and electric locks, robust access control systems, and 24/7 monitoring with real-time alerts via the Owner's Operating App

DIGITAL

Encrypted Communications

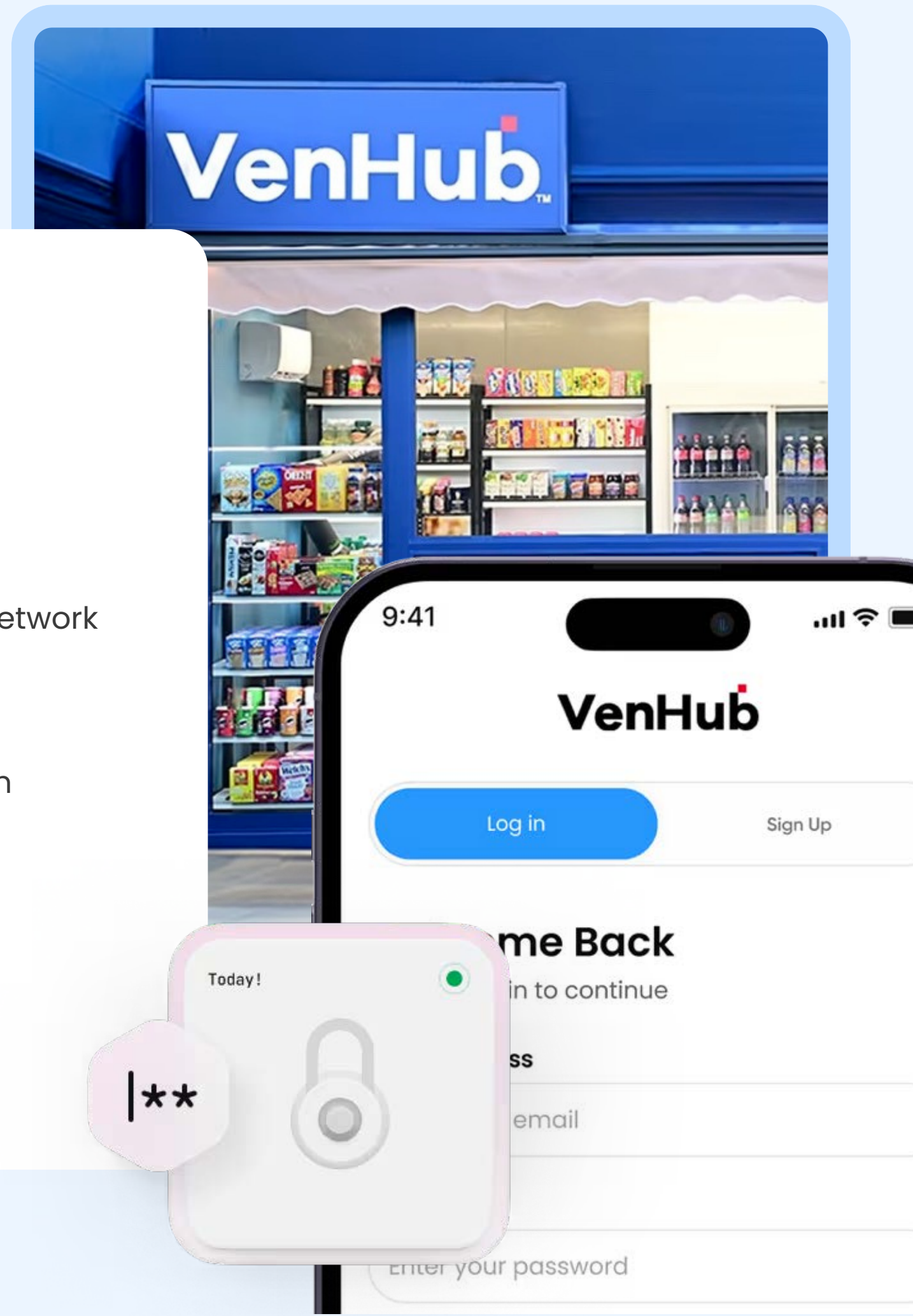
Ensures secure data transmission

Closed Loop System

Maintains a secure and isolated network environment

IP-Based Firewall

Protects against cyber threats with advanced firewall technology



VenHub's Unique & Diversified Intellectual Property Portfolio

24 Patent applications with plans to file additional applications

ROBOTICS

- Pneumatic end effector system
- Integrated retail shelves system: display, installation and replacement
- Security system with automated robotic guards

AUTOMATION

- Autonomous product management: handling, storage and delivery
- Mobile store system: real-time position display, cabinet rearrangement
- Self-operational system: self-repair and self-clean

AI

- Motion sensor technology and biometric verification
- Smart inventory management
- Virtual Reality shopping and repair

STORE OPERATIONS

- Assets & techniques: housing unit, mounting, refrigeration, power distribution and backup
- Tech-enabled daily operations: vendor management, sanitation, LED lighting and EMI shielding
- Security protection: tracking, tagging and detection

PROCESS

- Precise item placement
- Intelligent bagging
- Customer-tailored delivery methods

World-Class Team



Shahan Ohanessian
CEO



Andres Munoz
Chief Of Operations



Matt Hidalgo
CFO



Mark Ghaly
Senior Director of Software Engineering



Ian Rasmussen
EVP Global Expansion and Partnerships



Shoushana Ohanessian
Chairwoman of the Board & President



Chantel Wessels
Director



Nader Kabbani
Director



Jeffrey Rubin
Board of Advisors



Seth Farbman
Board of Advisors



Lance Brinker
Board of Advisors



Jay Heller
Board of Advisors

- **Deep expertise** across retail, robotics, AI, logistics, and global operations
- **Proven leadership** with a track record of scaling innovation
- **Visionary team** reshaping retail with technology, speed, and excellence



Existing & Future Locations



Los Angeles Union Station

Los Angeles Union Station — Always-On Retail for One of the Busiest Transit Hubs in the U.S.



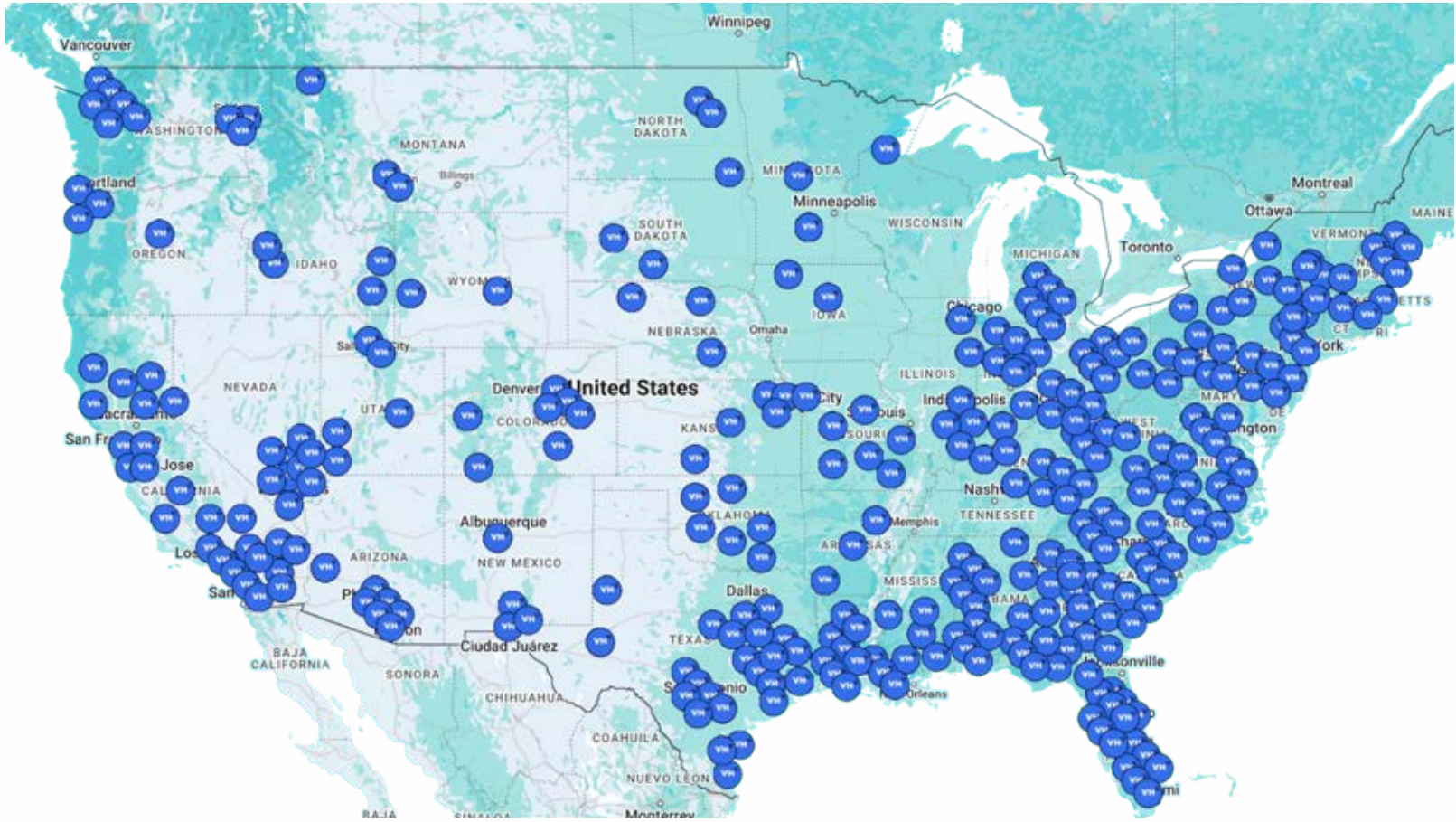
LAX/Metro Transit Center



Hollywood Bowl

Continental United States

*Indicated Pre-orders/Demand



Europe



Asia



Latin America



Middle East



VenHub's Facility Strategy & Expansion Roadmap

VenHub has secured several west coast production facilities and intends to secure one east coast facility.

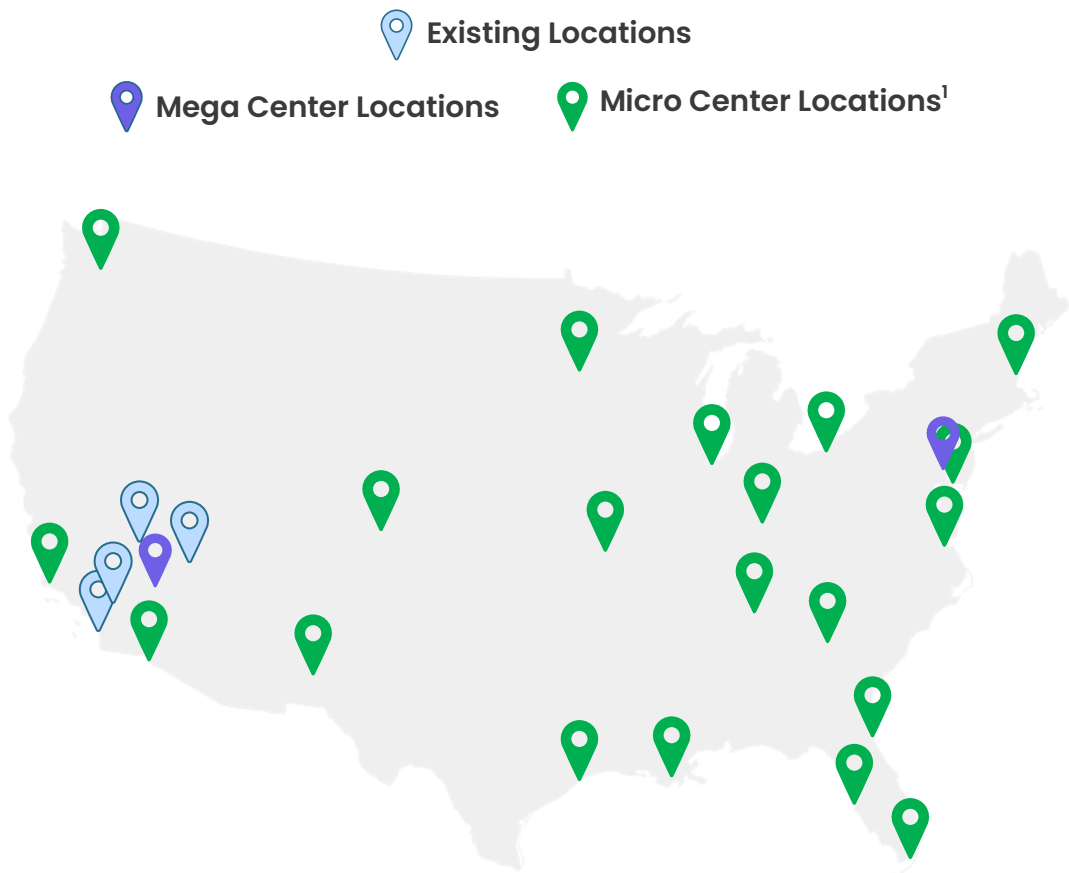
MEGA CENTERS

- Will serve as the primary hub for production and large-scale logistical operations for VenHub Smart Stores
- VenHub intends to secure one west coast and one east coast facility
- State-of-the-art facilities will be equipped with advanced assembly and production capabilities and efficient logistics
- Once at capacity, VenHub anticipates that each facility will be capable of generating up to 2,500 Smart Stores per year
- Expected to include showrooms and spaces for potential client meetings to showcase Smart Stores

MICRO CENTERS

- Main purpose is to support the operational efficiency and maintenance of Smart Stores
- Local facilities will strategically be located to provide focused service and support to surrounding Smart Stores
- Expected to be equipped with tools and resources for maintenance, repair, and support services
- Expected to allow quick response for replacements and urgent maintenance needs tailored to local requirements
- Expected to offer comprehensive training programs for local vendors and owners

GEOGRAPHICAL FOOTPRINT



~698K

Mega Center Capex & Initial Working
Capital Requirements²

~107K

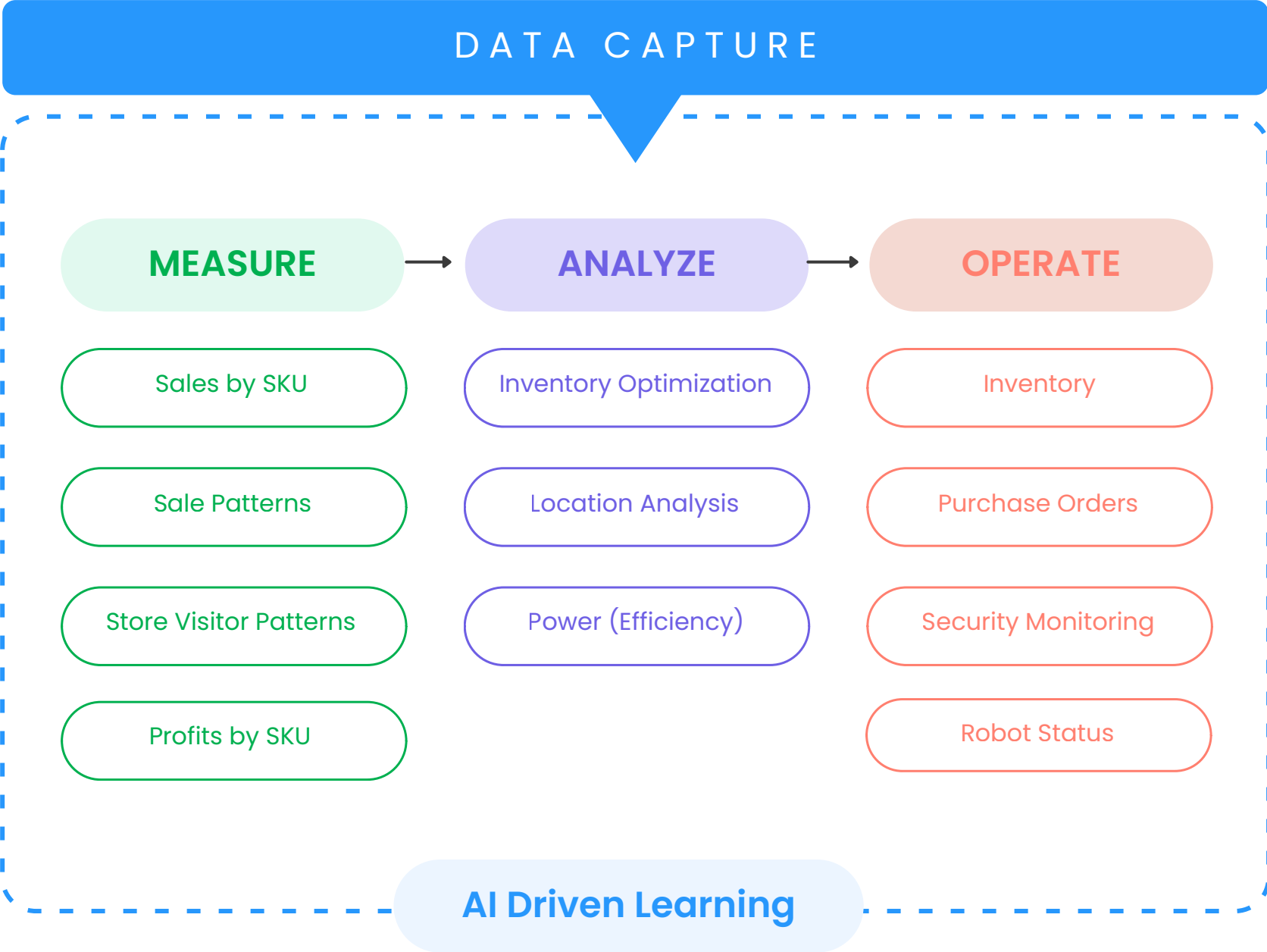
Micro Center Capex & Initial Working
Capital Requirements²

1. VenHub plans on launching micro centers in cities across the country depending on market conditions at the time of deployment
2. Includes one full year of lease, utilities, and initial staff expenses

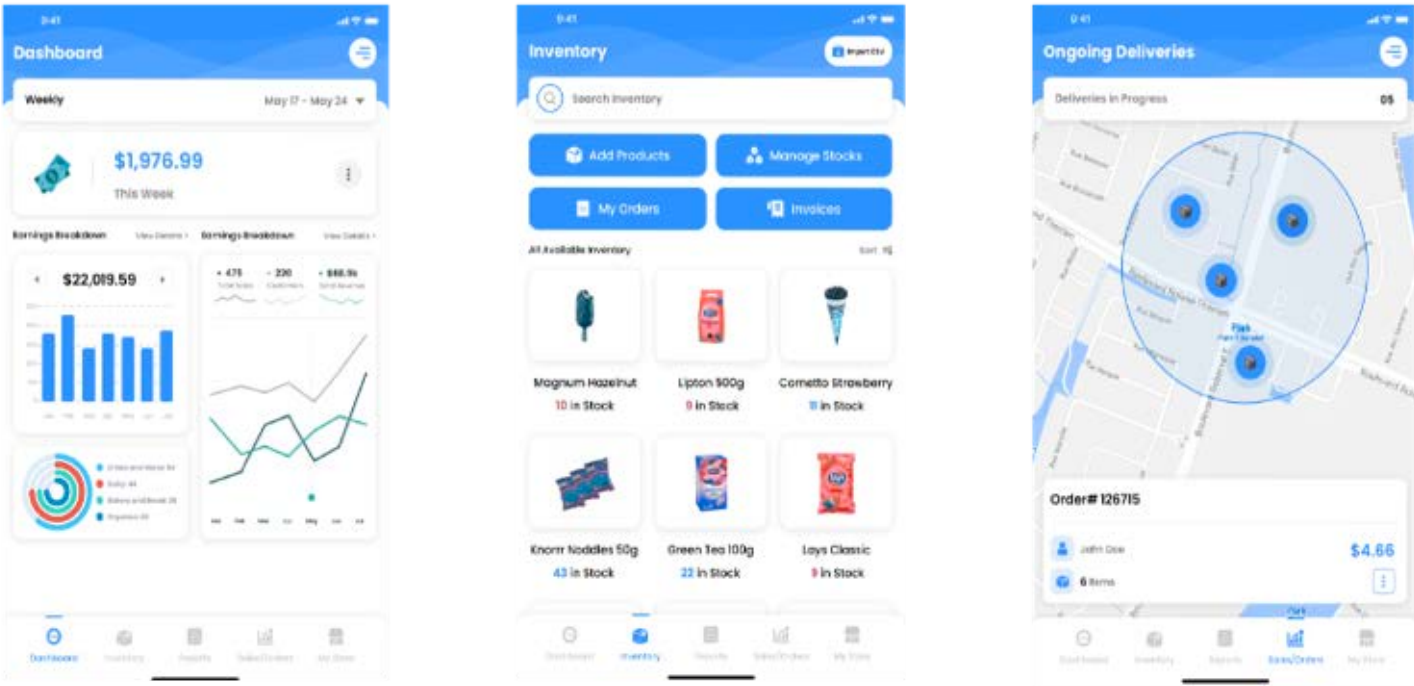
Data-Driven Store Platform

01 Smart Components

All smart components (robots, rails, delivery units, etc.) being monitored and emergency/maintenance/repair notifications will be sent via the app.



02 App Interface – Store Owner

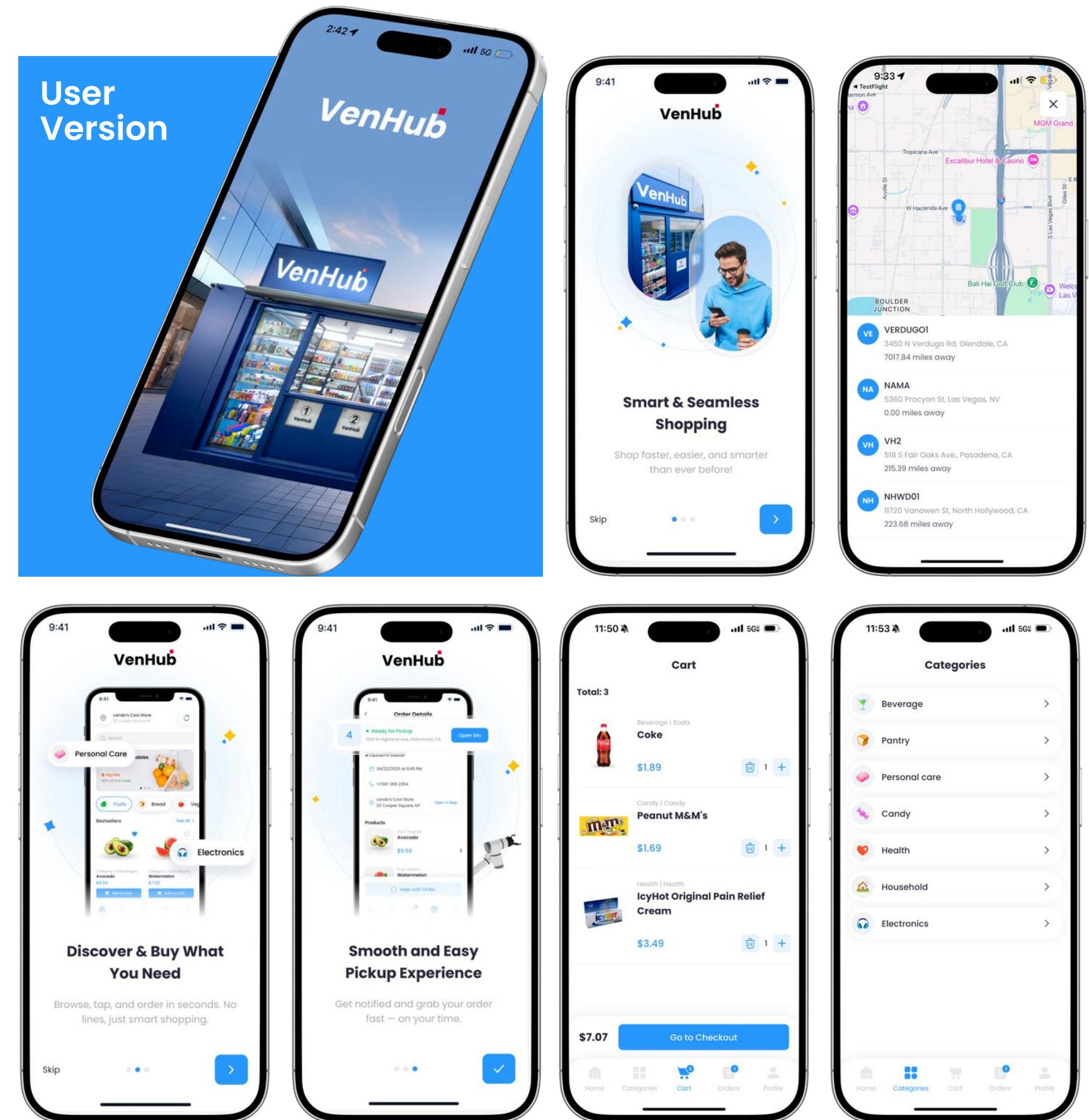


- ✓ Forecasting
- ✓ Automated Ordering
- ✓ Sales Analysis
- ✓ Seasonal Planning
- ✓ Supplier Management
- ✓ Real-Time Updates
- ✓ Inventory Alerts
- ✓ Cost Optimization

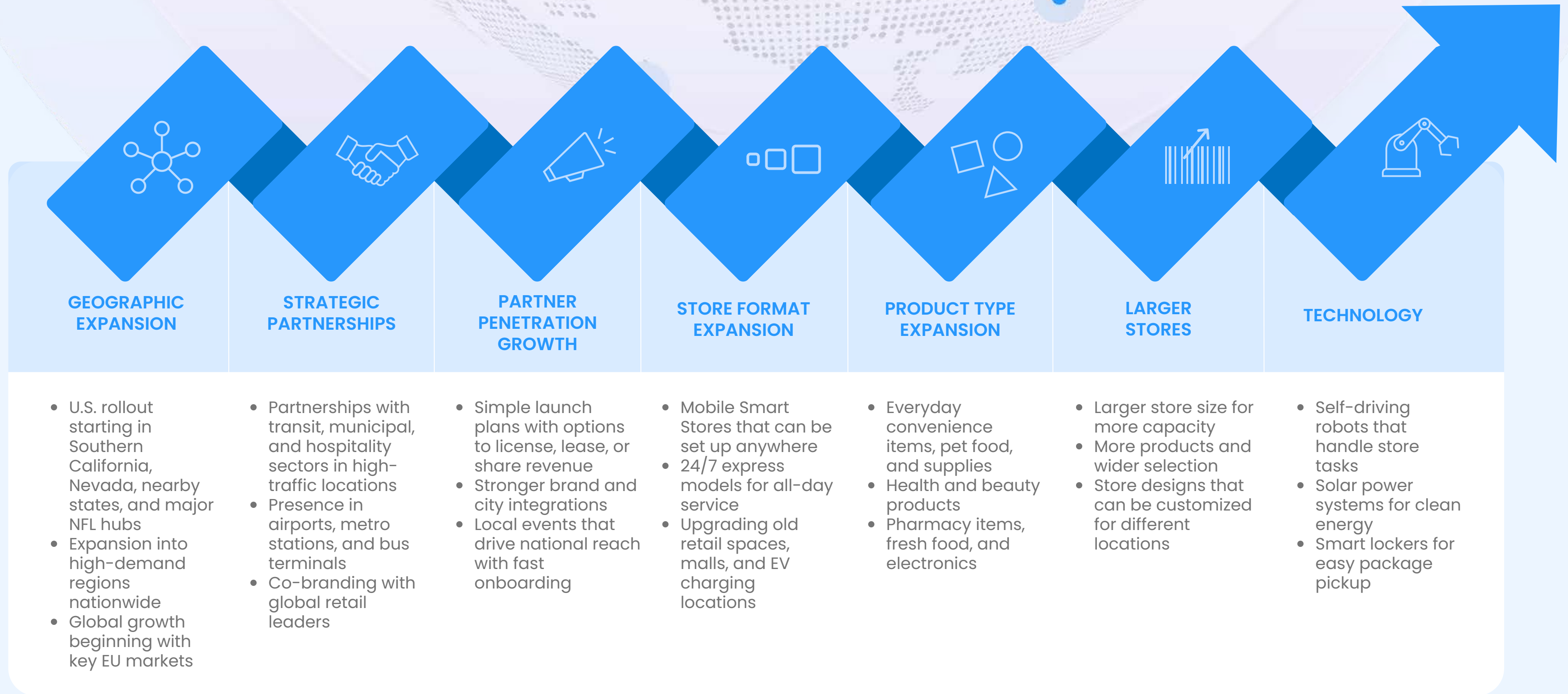
Customer Application

User application allows customers to:

- Download VenHub app and sign in with email, Google, Apple or Microsoft
- Place orders via any connected device and their purchases will be ready within minutes at the VenHub Smart Store
- Place QR code validation at Smart Store for pickup
- Validate age-restricted products with strict authentication measures on-site (FaceID, fingerprint) for pre-authorized users (i.e. those verified to be of age prior to placing order)
- Place orders for pick-up with scheduled pick-up times
- Pay using a mobile device, desktop or voice assistants like Siri and Alexa
- Support for large number of payment types, including credit card, Apple Pay, Paypal, Stripe and Square (will largely be up to store owner)



Potential Levers for Future Growth



The execution timeline for the various initiatives will vary, with some anticipated in nine months and others in approximately 24 months.

“

We are not just building smart stores, we are rewriting the rules of retail.

This is more than technology, it is a movement that transforms how people shop, how businesses grow, and how communities thrive. This is the future, and we are making it happen now.”

Shahan Ohanessian– CEO





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